

## Message Text

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ORIGIN EA-12

INFO OCT-01 IO-13 ISO-00 EB-08 STR-07 NSCE-00 /041 R

DRAFTED BY EA/PHL:JSARTORIUS:MLB  
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EB/OT/GCP:CMAS  
STR:HLAWRENCE  
EA/PHL:BAFLECK

-----062133 262112Z /66

O R 262034Z APR 78  
FM SECSTATE WASHDC  
TO AMEMBASSY MANILA IMMEDIATE  
INFO USMISSION GENEVA

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FOR US MTN TEAM

E.O. 11652: N/A

TAGS: MTN, ETRD, RP

SUBJECT: MTN: VICE PRESIDENT'S TALKING POINTS

1. IN LIGHT OF US-ASEAN CONSULTATIONS, APRIL 19-20, AND  
AFTER BILATERALS WITH GOP ON APRIL 26-27, PLEASE CABLE  
IMMEDIATELY ANY SUGGESTED CHANGES IN FOLLOWING MTN BACK-  
GROUND MATERIAL AND TALKING POINTS PREPARED FOR VICE PRESI-  
DENT'S VISIT TO PHILIPPINES, MAY 2-4.

2. QUOTE. ISSUES YOU SHOULD RAISE...MTN: THE TRIP WILL  
PROVIDE AN OPPORTUNITY TO STIMULATE THE GOP ON BILATERAL  
TRADE NEGOTIATIONS UNDER THE MTN. SUCH MTN NEGOTIATIONS  
WOULD ADDRESS SEVERAL OUTSTANDING US-PHILIPPINE TRADE  
ISSUES, INCLUDING THE GOP'S LONG-STANDING INTEREST IN OB-  
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TAINING US TARIFF REDUCTIONS FOR COCONUT OIL AND PHILIPPINE  
MAHOGANY PLYWOOD. THE MAIN OBSTACLE TO NEGOTIATIONS HAS  
BEEN A COMMON ASEAN POSITION AGAINST MAKING CONTRIBUTIONS  
TO DEVELOPED COUNTRIES. THERE ARE SIGNS THIS POSITION MAY  
CHANGE.

3. TALKING POINTS:

--THE UNITED STATES IS COMMITTED TO NEGOTIATING MAJOR  
TRADE LIBERALIZATION IN THE MTN BY MID-JULY. THESE NEGO-

TIATIONS WILL DETERMINE THE SHAPE OF THE WORLD TRADING  
SYSTEM FOR THE NEXT DECADE OR MORE. A SUCCESSFUL MTN WILL  
BE POSSIBLE ONLY IF ALL COUNTRIES CONTRIBUTE.

-- IN THE MTN WE HAVE PRESENTED A COMPREHENSIVE TARIFF  
REDUCTION OFFER WHICH INCLUDES CUTS ON PHILIPPINE PRODUCTS  
WORTH NEARLY \$300 MILLION IN 1975 TRADE. PART OF OUR  
OFFER INCLUDES TARIFF CUTS ON COCONUT OIL AND PHILIPPINE  
MAHOGANY PLYWOOD. IN RETURN, WE ARE WAITING THE GOP'S  
OFFER OF IMPROVED ACCESS TO THE PHILIPPINE MARKET FOR  
SOME PRODUCTS OF INTEREST TO OUR EXPORTERS. WE HAVE MADE  
SIMILAR PROPOSALS TO OTHER ASEAN STATES AND STAND READY  
TO CONCLUDE A TROPICAL PRODUCTS AGREEMENT WITH THE GOP.  
WE HOPE FOR A POSITIVE RESPONSE. UNQUOTE. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** VICE PRESIDENT, BRIEFING MATERIALS, VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE106636  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** JSARTORIUS:MLB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780179-0055  
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**Message ID:** 34ad2fa7-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
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**SAS ID:** 2839252  
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**Status:** NATIVE  
**Subject:** MTN: VICE PRESIDENT'S TALKING POINTS  
**TAGS:** ETRD, RP, MTN, (MONDALE, WALTER F)  
**To:** MANILA  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/34ad2fa7-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014